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## Wired for security

Story and photos  
by DOMINO CHONG

INSTALLING an automatic gate and alarm system at home may not be so much as keeping up with your neighbours, but more of a necessity these days.

Whether you live in a terrace-house or a bungalow in Subang Jaya, Shah Alam, Damansara, Bangsar, Kepong or Cheras, a reliable automatic gate may be a safety feature that you may seriously consider. This is especially so if you frequently return home late at night.

And if you live alone, getting an alarm system may pose a good deterrent against burglars or robbers, who normally prefer to target unsecured premises or an easier mark.

But with numerous brands for both products available in the market, what

should a home-owner choose? Those unfamiliar with technicalities will find it hard to determine which ones are best suited to their needs.

This is where an experienced and reliable dealer or contractor comes in handy.

SecureLink Alarm Automation proprietor Bryan Pang, 32, offers the latest and most competitively-priced gadgets available.

He also offers professional advice to consumers keen on installing such safety features in their home.

His approach is by "walking" his prospective customers through the mechanics of the systems to give them a better understanding of how they work.

"We pride ourselves on delivering fast service, within a day or two, upon receiving a call," says Pang, who has been in the business for the past seven years.



Pang (left) and Tan with a demo unit of an alarm system

"When it comes to repair or servicing jobs, many contractors sub-contract the work to others. I don't believe in that. We assure our customers that all installations, after-sale service and repair jobs are carried out by SecureLink employees," adds Pang.

SecureLink Alarm Automation services include sale, installation, repair or service of:

- Alarm automation system
- Autogate system
- Stainless steel/wrought iron/metal gate and fencing works
- Door access system
- CCTV camera system
- 24-hour central monitoring services (CMS)

According to administration manager Kristy Tan, despite rising prices in the market, SecureLink has maintained

the price of RM1,300 for an autogate system. But the price doesn't include wiring, as some houses come with built-in wiring. With wiring, it will cost between RM1,500 and RM1,600 for a "swing" gate system. And for the "sliding" gate system, the price is RM1,100. Wiring costs another RM200.

An alarm system for a double-storey terrace-house will cost about RM1,800. The price includes sensors installed in 10 different points in and around a house.

"We offer a one-year service warranty for both the alarm and autogate systems," adds Pang.

■ **SecureLink Alarm Automation, 6 Jln PJS 77C, Bandar Sunway, PJ. Tel: 03-5637 8818/012-366 9037.**

■ **For more on Home Services/Renovations, please see column 390.**

### Tips Choosing an alarm and autogate contractor

Choosing a professional installer for your alarm and autogate system can be an intimidating task, especially if you have limited technical knowledge. Autogate and home alarm dealer Bryan Pang, proprietor of SecureLink, offers some suggestions:

- Check with friends or neighbours for recommendations of reliable contractors.
- Find out how soon they can install the systems. Speedy response means greater commitment.
- Go with contractors who offer speedy after-sale service, i.e. repair and servicing.
- Find out the brand that the contractor recommends. Is it a reliable brand?
- Insist on a service warranty for the products installed.
- Beware of products at extremely low prices. They may be inferior or defective.
- Beware of offers of "attractive one-off deals". You may not see the contractor again after installation.
- You and your family members should be taught how to use the alarm and autogate system as well as care for the equipment.



Pang and Tan flanked by SecureLink's staff members



If there's a power failure, the gate can still be opened if a back-up power supply is installed

## Classifun

### Bottomliners



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"I've been getting to the office early. I'm trying to catch up on my sleep."